

How can we make your business more efficient by helping you hire the right talent, faster?



EXO Edge can help you **reduce sourcing times, build a talent pool across multiple disciplines and make your verification process more efficient.**

CASE STUDY

Multifamily/Property Management Company (USA)

CLIENT CHALLENGES

1. The client had >100 requisitions ageing 3 months & above
2. Hiring Maintenance Technicians (Jnr. to Snr.), Leasing Consultants & Managers onsite was a major challenge
3. Background verification was taking too much time resulting in delayed joining of new employees

EXO EDGE SOLUTION

A dedicated EXO Edge Manager was assigned as the single point of contact to ensure seamless communication with the client.

Focused teams were assigned to source Maintenance Staff, Leasing Consultants and Property/Community Managers.

This resulted in faster closing of ageing positions and increased application rates on niche positions.

A dedicated team of Recruiters was assigned to work with the client's Talent Acquisition team.

Over 1,000 candidates were connected in 2 months leading to over 200 applicants across open requisitions.

A separate team was aligned for BGV coordination between the Talent Acquisition team and candidates to accelerate onboarding.

CLIENT BENEFITS



Immediate needs were serviced, and higher applications resulted in the creation of a **talent pool for future requisitions.**



The team was able to source relevant candidates across multiple disciplines **improving the quality of hire.**



Improved **Sourcing** → **Shortlisting** and **Shortlisting** → **BGV** clearance process resulted in **faster onboarding.**



Cost savings on recruitment consultant fees and increased efficiency for in-house recruiters. Reduced revenue loss with **on-time hiring.**